Missouri Office of Information Technology

Report Writing and Data Query Software for Mainframe and Midrange Standard

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1.0 Purpose

The purpose of this standard is to allow for a sharing of training between agencies, the ability for employees to move between State Agencies without the need for retraining, and to obtain a deep discount through the leveraging of the buying power of the entire State Government system.

2.0 Scope

Identify where substantial investments currently lie within the state and make an informed decision based on functionality and price.

3.0 Background

The State Highway Patrol already has a substantial investment in Focus, in product cost and in both DP and end user staff training. If we were to adopt a standard other than Focus, the Highway Patrol would incur a significant expense in converting to the new product. For this reason, we had a preference to adopt Focus if product functionality and price were favorable.

4.0 References

4.1 December 28, 1995 Letter from CIO to Purchasing

5.0 Revision History

Date	Description of Change
05/28/1995	Original standard issued

6.0 Definitions

N/A

7.0 Inquiries

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Report Writing and Data Query Software for Mainframe and Midrange Standard

Focus from Information Builders Incorporated is the State Government report writing and data query standard for mainframe and midrange computers, and is preferred for workstation platforms.



Mel Carnahan

OFFICE OF INFORMATION TECHNOLOGY

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December 28, 1995

Dear Karen:

With the concurrence of the Information Technology Advisory Committee, I have established *Focus* from Information Builders Incorporated as the State Government report writing and data query Standard for mainframe and midrange, and preferred for workstation platforms.

The purpose of the standard is to allow for a sharing of training between agencies, the ability for employees to move between State Agencies without the need for retraining, and to obtain a deep discount through the leveraging of the buying power of the entire State Government system.

The State Highway Patrol already has a substantial investment in *Focus*, in product cost and in both DP and end user staff training. If we were to adopt a standard other than *Focus*, the Highway Patrol would incur a significant expense in converting to the new product. For this reason, we had a preference to adopt *Focus* in product functionality and price were favorable.

The Advisory Committee found the functionality of *Focus* to be exceptional, and the deep discount offered by Information Builders to be compelling in reaching the decision to make their product the standard.

Sincerely,

Michael M. Benzen Chief Information Officer Missouri State Government